



## AIDRIGS GREEN FLEETS AND EV TRANSITIONS CAPABILITY STATEMENT

AidRigs counts over twenty years' experience in automotive and fleet consulting and has guided Fortune 500 companies, public and private entities, and international institutions in cradle-to-grave fleet management strategies. AidRigs' Green Fleet Transitions consultancies fill the space between our procurement and acquisition and lifecycle management projects. Our approach is different because we go beyond knowledge transfer and research to help lobby, find finance and infrastructure for and model the EV transition within your organization, knowing that the fleets that start to eliminate combustion engines soonest will obtain the greatest benefits from the shift to renewables.

Drawing on our proprietary innovation strategies across a variety of industries and a top-notch contact network with EV OEMs and charging infrastructure providers, AidRigs can help your organization defray or mitigate the costs of EV transition through efficient disposal, residuals bolstering, and the creation of revenue centers in charging. Additionally, your organization may be able to leverage strategies to realize carbon credit and future TCO factoring.

## AIDRIGS CORE COMPETENCIES

### Services

- Holistic Fleet Consulting
- Financial Modeling
- TCO Analysis & Optimization
- Vehicle Comparison Matrix
- Infrastructure Planning
- Multi-Year Plans
- Replacement Schedules
- Transition Supervision
- ICE Disposal Solutions

### Solutions

- EV Impact Evaluation
- Vendor Negotiation and Contracting
- OEM Liaison
- Stakeholder Lobbying
- Fleet Staff Augmentation
- Procurement Management
- Mobility and Pooled Asset Plans
- TCO Savings Factoring

## AIDRIGS GREEN FLEET & MOBILITY INITIATIVES

The future of automotive mobility is one where oil is used only to lubricate assemblies and power hydraulics. AidRigs looks ahead to this reality and is positioned at the forefront of supporting projects that accelerate the renewables-powered transformation of fleets throughout the world. In parallel to the internal combustion engine revolution, AidRigs supports the mobility revolution, where vehicle ownership is progressively yielding to different means of acquisition including rental and leasing strategies, which AidRigs has been aggressively promoting in global projects since 2002.

AidRigs Greenfleets projects run the gamut from simple end-of-lifecycle replacement of hydrocarbon-powered engines with electrics (these services are available across many machine and vehicle types, including motorcycles, boats and marine vessels, construction and landscaping implements, etc.) to the installation and maintenance of charging stations and electric charging infrastructure and the in-depth consultation on how your business needs to adapt to go green. Contact us to learn more for free on [info@aidrigs.com](mailto:info@aidrigs.com)

## COMPANY DATA

**Company Name:** AidRigs  
**DUNS:** 061622405, **CAGE/NCAGE:** 98UV5  
**NAICS Codes:** 541618, 336320, 447190

### Certifications and Credentials



**Matthew Bader**, Practice Lead

Matthew Bader launched his fleet management career for a global non-profit organization, taking charge of its largest fleet and reducing its operating costs by 25% in one year. From that beginning his automotive and fleet management roles multiplied and he has led projects on four continents for over twenty organizations, saving nearly a billion dollars in operational costs in the process.

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